500 Lafayette Road · Saint Paul, Minnesota · 55155-4037 Office of the Commissioner



April 12, 2011

Mr. Cal Ludeman Secretary of the Senate 231 State Capitol 75 Rev. Dr. Martin Luther King Jr. Blvd. St. Paul, Minnesota 55155-1606 Mr. Albin Mathiowetz, Chief Clerk Minnesota House of Representatives 211 State Capitol 75 Rev. Dr. Martin Luther King Jr. Blvd. St. Paul, Minnesota 55155-1606

### Gentlemen:

Attached please find a report to the Legislature relating to the production of planting stock at Minnesota's state forest nurseries. This report is a requirement of *Minnesota Statutes*, section 89.36, subd. 4. It covers the reporting period of Fiscal Year 2010 (July 1, 2009–June 30, 2010). As directed in the statute, the required number of copies of the report has been sent to the Legislative Reference Library as well.

If you have questions regarding this material or need additional information, please contact DNR Forestry Director David Epperly at 651-259-5289 or Nursery Program Manager Olin Phillips at 651-259-5282.

Sincerely,

Tom Landwehr Commissioner

c/ Dave Schad, Deputy Commissioner, DNR

Mary McConnell, Assistant Commissioner, DNR

Bob Meier, Special Assistant to the Commissioner for Legislative Affairs, DNR

Dave Epperly, Director, Division of Forestry, DNR

Olin Phillips, Nursery Program Manager, Division of Forestry, DNR

Craig VanSickle, Supervisor, State Forest Nurseries, DNR

Deb Pitt, Assistant Supervisor, State Forest Nurseries, DNR

Senator Bill Ingebrigtsen, Chair, Environment and Natural Resources Committee

Representative Denny McNamara, Chair, Environment, Energy, and Natural Resources Policy and Finance Committee

Legislative Library (two copies)

**DNR** Library

Attachment

# Minnesota Department of Natural Resources Division of Forestry

# **State Forest Nursery Program**

## Fiscal Year 2010 Legislative Report



For more information, contact:
Olin Phillips—Nursery Program Supervisor, (651) 259-5282
Deb Pitt—General Andrews Nursery, (218) 372-3182
Craig VanSickle—Badoura Nursery, (218) 652-2385

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### **State Forest Nursery Program**

### Fiscal Year 2010 Executive Summary

Fiscal Year 2010 (FY10) was a challenging one for the State Forest Nursery Program (SFNP). The significant decline in seedling sales that began in Fiscal Year 2009 (FY09) continued to seriously impact the SFNP revenues in FY10. Slightly less than 6 million seedlings produced at the state nurseries were sold in FY10 which was an increase of approximately 800,000 seedlings or 16% over FY09 sales.

Since there was no significant evidence of a short-term rebound in the economy or the demand for conservation grade bare root seedlings produced by the SFNP, a restructuring plan was initiated. This plan was based upon a business analysis of the SFNP initiated in FY09. The focus of the restructuring was to determine a reduced production level that would allow the program to break even financially for the short term pending a rebound in the economy. The current restructuring included the adjustments to staffing and infrastructure that were made during FY10 and will continue in FY11 to insure that the SFNP remains self supporting without relying on major increases in seedling costs. The plan recognized restructuring would result in demands on the nursery account (i.e. layoff and severance) during a period of significantly reduced revenues.

In the restructured nursery operations 75% of future seedling production would come from the Badoura facility and 25% from the General Andrews facility. Maintaining both facilities was a risk reduction goal associated with the potential for disease outbreaks or severe weather events. In FY10 the SFNP staffing was reduced by 2 full time and 12 seasonal positions. This resulted in layoff and severance costs of \$75,000. Additionally, the SFNP buildings were moved into the Department of Natural Resources Facility Management Program to insure that the state's investments facilities were maintained in the event that it became necessary to close one of the facilities. This decision along with the allocation in FY10 of a prorated portion of the Division of Forestry's Shared Services Costs added an increased annual cost of \$ 200,000 to the SFNP budget.

Table 5 (Cash Receipts and Expenditures Forest Nursery Account Fiscal Year 2010), on page 17 of the report, documents that expenditures exceeded revenues by \$475,549. This is only the second time in 10 years that expenditures have exceeded revenues by more than 11%. The Balance Forward in the Nursery Account as shown in Table 5 remains at \$1,085,540. Therefore the current account balance is anticipated to be adequate to maintain the self sufficiency of the nurseries in Fiscal Year 2011.

## Introduction

Minnesota's state forest nurseries began producing conservation-grade seedlings for reforestation in 1932. During the spring of 2010, the total number of seedlings produced from these nurseries exceeded the 1 billion mark. There currently are two state-operated forest nurseries: Badoura Nursery, located 10 miles south of Akeley, and General Andrews Nursery, located three miles north of Willow River.

The Department of Natural Resources is required by law (*Minnesota Statutes*, section 89.36, subd. 4) to annually submit to the Legislature a report on state forest nursery seedling production:

### 89.36 PRODUCING AND PROCURING PLANTING STOCK

Subd. 4. **Annual report.** The commissioner (of natural resources) shall submit an annual report to the legislature by April 15<sup>th</sup> of each year relating to the production of planting stock at state nurseries. The report must include the following:

- (1) sale figures;
- (2) income figures; and
- (3) expenses for operations and administration.

Copies of the report must be filed with the Legislative Reference Library and made available to the public.

The commissioner shall also provide any additional information requested by the legislature relating to the production of planting stock at state nurseries.

This law also requires the state forest nurseries to limit their production to not more than 10 million seedlings each year. Additionally, the state forest nurseries buy between 100,000 and 1 million seedlings each year from private producers for resale to its customers. Seedlings purchased from the state forest nurseries can only be planted in Minnesota and must be used to establish or reforest wood lots, windbreaks, and shelterbelts or used for erosion control, soil and water conservation, environmental education, or permanent food and cover for wildlife.



The billionth seedling was lifted the fall of 2008 and stored until spring planting time, April of 2009.

## **Sales and Production Summary State Forest Nursery Program**

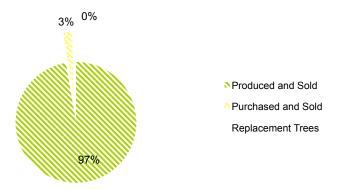
## Fiscal Year 2010

Table 1: Trees Produced, Purchased, and Sold

Type	Number	Percent
Trees Produced by State		
Nurseries and Sold	5,866,570	97.3
Privately Produced Trees		
Purchased by State Nurseries	143,100	2.4
and Sold		
Replacement Stock Shipped	17,820	0.3
Total	6,027,490	100

NOTE: 1.35 million containerized seedlings at a cost of \$226,376 were purchased from private nurseries in FY10. These seedlings are used for reforestation and are purchased with bonding dollars. They are not part of the State Nursery program.

Figure 1: Trees Produced, Purchased, and Sold



**Table 2: Seedling Distribution** 

Туре	Number	Percent
Sales to Public Land	3,678,195	61.0
Sales to Private Lands	2,349,295	39.0
Total	6,027,490	100

NOTE: 1.35 million containerized seedlings at a cost of \$226,376 were purchased from private nurseries in FY10. These seedlings are used for reforestation and are purchased with bonding dollars. They are not part of the State Nursery program.

**Figure 2: Seedling Distribution** 

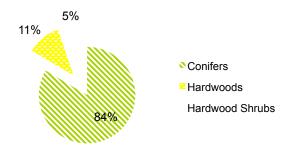


**Table 3: Seedling Types** 

Type	Number	Percent
Conifers (Evergreens)	5,032,890	83.5
Hardwoods (Deciduous)	677,600	11.2
Hardwood Shrubs	317,000	5.3
Total	6,027,490	100

NOTE: 1.35 million containerized seedlings at a cost of \$226,376 were purchased from private nurseries in FY10. These seedlings are used for reforestation and are purchased with bonding dollars. They are not part of the State Nursery program.

Figure 3: <u>Seedling Types</u>



## Summary of FY 2010 by Species and Producer

State

	State			Total
	Produced	Durchacad	Donlacomont	Total
	Trees	Purchased	Replacement	Trees
Product	Sold	Trees Shipped	Trees	Shipped
norway pine small	218,800	Trees Shipped	11663	218,800
norway pine 6"+	1,438,700		6,700	1,445,400
norway pine 0 +	74,750		0,700	74,750
• •			2,045	
norway pine transplants	151,900		2,045	153,945
white pine small white pine 5"+	16,500 457,300		500	16,500
•	•		500	457,800
white pine IMPROVED	2,000		100	2,000
white pine transplants	135,700		100	135,800
jack pine	279,600		500	280,100
jack pine IMPROVED	453,700		1 400	453,700
white spruce 5"+	354,520		1,400	355,920
white spruce 10"+	63,500			63,500
white spruce IMP small	164,500		2.000	164,500
white spruce IMP	660,100		2,000	662,100
white spruce transplants	138,475		300	138,775
black spruce	102,500			102,500
black spruce IMP small	42,000		F00	42,000
black spruce IMP	2,400		500	2,900
black spruce IMP transplants	5,800		300	6,100
balsam fir	53,000			53,000
balsam fir transplants	8,825			8,825
tamarack	103,000			103,000
white cedar	64,900			64,900
white cedar transplants	22,700		4.075	22,700
red cedar	1,500		1,875	3,375
red oak	192,500			192,500
bur oak	46,150			46,150
pin oak	5,300			5,300
white oak	97,800			97,800
mixed oak	27,700			27,700
silver maple	28,400			28,400
black maple	1,100			1,100
red maple	800			800
sugar (hard) maple	43,350	<b>-</b> 000		43,350
paper birch	34,800	5,000		39,800
yellow birch	400			400

hybrid poplar	30,800	16,000	500	47,300
Siouxland poplar	500	10,000	300	500
cottonwood	19,500			19,500
black walnut	94,400			94,400
bitternut hickory	1,200			1,200
shagbark hickory	4,200			4,200
butternut	7,900			7,900
American chestnut	1,000			1,000
black cherry	0	19,000		19,000
Kentucky coffeetree	500			500
chokecherry	0	26,000		26,000
juneberry	750			750
pin cherry	9,850		700	10,550
wild plum	10,700	13,000	100	23,800
mountain ash	750			750
highbush cranberry	0	10,000		10,000
red osier dogwood	13,000	22,000		35,000
red osier dogwood 18"+	8,900			8,900
gray dogwood	4,950	5,000		9,950
staghorn sumac	0	1,100		1,100
crabapple	0	26,000		26,000
nannyberry	11,500			11,500
4 season wildlife packet	48,200			48,200
hardwood packet	14,800			14,800
pine/spruce packet	34,500			34,500
grouse packet	21,500		300	21,800
wild turkey packet	7,300			7,300
evergreen packet	24,900			24,900
TOTALS	5,866,570	143,100	17,820	6,027,490

Total State Produced Stock Sold 5,866,570
Purchased Stock Sold 143,100
Replacement Trees 17,820
TOTAL STOCK SOLD &
REPLACED 6,027,490

## **Basis of Accounting**

The State Forest Nursery Program is operated on a self-sustaining basis so over time, the revenues must cover expenditures. Some seedlings take up to five years to produce. Each year of production, costs are incurred; however, approximately 70 percent of the total cost is incurred in the last year of production for lifting, packing, and shipping. In a given year, sales are defined as the revenues from seedlings *delivered* to customers that year from July 1 through June 30. The costs reported for that year are the production costs for **all** the seedlings in the inventory, not just for those seedlings sold. The nursery production is capped by statute at 10 million seedlings produced for sale per year. In addition, a limited amount of seedlings are purchased from outside for resale to meet demand. As a consequence of the above, a small surplus or deficit may occur in a given year, but over time it must balance.

### 89.36 PRODUCING AND PROCURING PLANTING STOCK

Subdivision 1. **Production at state nurseries.** The commissioner of natural resources may produce tree planting stock for the purposes of sections 89.35 to 89.39 upon any lands under control of the commissioner which may be deemed suitable and available therefore so far as not inconsistent with other uses to which such lands may be dedicated by law. The commissioner may not produce more than 10,000,000 units of planting stock annually, after January 1, 2003.

Subd. 2. **Purchase of stock.** The commissioner of natural resources may purchase tree planting stock for the purposes herein authorized under the provisions of sections 89.35 to 89.39, or any other applicable law now or hereafter in force.

In a given fiscal year, a significant portion of the "sales" have not been paid into the Forest Nursery Account and realized as cash receipts. So, as of the close of the year, an accounts receivable balance is carried. In addition, receipts from prior years' sales have been realized. Therefore, the cash receipts showing in the state accounting system (MAPS) should not be expected to tie to sales for that fiscal year.

The 2005 Legislature (Special Session) added to statute that up to \$250,000 per year could be used from the forest nursery account for forestry education and technical assistance. In Fiscal Year 2010, no monies were used from the forest nursery account for these purposes.

### 89.37 DISTRIBUTING PLANTING STOCK

Subd. 4. **Proceeds of sale.** All money received in payment for tree planting stock supplied under this section shall be deposited in the state treasury and credited to a forest nursery account and are available to the commissioner of natural resources for the purposes of sections 89.35 to 89.37, including up to \$250,000 per year for forestry education and technical assistance.

# **Appendix**

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Table 4—Statement of Revenues and Costs Forest Nursery Account Fiscal Year 2010				
Revenues				
	Total Sales Fiscal Year 2010	\$1,724,351		
	Adjustments	(\$175,390)		
	Investment Income	\$9,957		
	\$1,558,918			
Costs				
	Salary and Other Compensation	\$1,449,062		
	Supplies and Expenses	\$320,029		
	Equipment and Capital Improvements	\$144,685		
	Other Costs	\$250,902		
	Total Costs	\$2,164,678		
Difference	<b>Revenues Minus Costs</b>	(\$ 605,760)		

Table 5—Cash Receipts and Expenditures Forest Nursery Account Fiscal Year 2010					
Balance Forward—In Prior Year			\$1,561,089		
			. , ,		
Adjusted Balance			\$-0-		
Adjusted Balance Forward—In			\$1,561,089		
Cash Receipts					
	Cash From AR Collections	\$611,088			
	Cash Sales	\$1,068,084			
	Investment Income	\$9,957			
Fiscal Year 2010 Total Receipts			\$1,689,129		
Fiscal Year 2010 Expenditures			(\$2,164,678)		
Balance Forward— Out			\$1,085,540		

Table 6—Accounts Receivable Reconciliation						
Forest Nursery Account						
Fiscal Y	ear 2010					
Accounts Receivable 6/30/09	\$719,428					
Total Sales Fiscal Year 2010	\$1,724,351					
Adjustments*	(\$175,390)					
Total		\$2,268,389				
Fiscal Year 2010 Accounts Receivable						
Collections	\$611,088					
Fiscal Year 2010 Accounts Receivable						
adjustment (received after 06/30/10)	(28,138)					
Fiscal Year 2009 Accounts Receivable						
Collections received after 6/30/09	581,919					
Fiscal Year 2010 Cash Sales	\$1,068,084					
Total		\$2,232,953				
Accounts Receivable 6/30/10		\$35,436				

WIRES reports were used for the billed, collected, and adjustment amounts. WIRES (Web Integrated Revenue/Receivable System) is the Department of Natural Resources revenue/receivable system.

<sup>\*</sup>Adjustments are used to cancel and/or correct invoice amounts and write offs.

Printed on 11/5/2010 Printed at 11:48 am

## **Table 7: Appropriation - Allotment Summary**

As Of: 09/30/2010

#### APPROPRIATION SUMMARY BALANCE INFORMATION

FY: 10 Fund: 203 Appr U	nit: 300	Bdat Auth Op	Proj/Grant Indicator	Legal C	itation	Se	ction	<u>S</u>	tatus	Type
Appropriation Name: FOREST	RY NURSERIES ACCOU	NT O	N	MS 089	37 004	426	NATURAL RESOURCES	S DEPT	Α	04
APPRORIATI	ON	RECEIPTS			BALANCE FOR	RWARD	ANTIC TRANS	<u> </u>	ACTUA	L TRANS
ORIGINAL APPR:	\$ 0.00	ORGNL EST RCPT:	\$ 2,100,000.00	IN:	\$ 1,5	561,088.90		\$ 0.00		\$ 0.00
CUR MOD APPR: REDUCTIONS:	0.00 0.00	CURNT EST RCPT: ACTUAL RECEIPTS:	1,687,373.66 1,689,129.66	OUT:	1,0	085,541.78		0.00		0.00
CANCELLATIONS:	0.00	DED RCPT CAP:	0.00	TO	TAL ALLOTMENT	rs: \$	2,167,048.86 PRI	E-ENCUMBRANCE	S:	\$ 0.00
ENC BDGT AUTHY:	\$ 2,164,676.78	SPENDING AUTH:	\$ 2,164,676.78	ι	JNOBLIGATED BA	AL:	2,372.08	ENCUMBRANCE	S:	0.00
LING BOOT AUTHT.	Ψ 2, 134,010.10	OF LINDING AUTH.	Ψ 2,104,070.70	UN	LIQUID. CASH BA	AL:	0.00	EXPENDED AN	IT:	2,164,676.78

Available for Allotment: \$(2,372.08)

Appropriation End Date: 06/30/2010

### **ALLOTMENT SUMMARY BALANCE INFORMATION**

Org	Allotment	<u>Status</u>	Allotted	Pre-Encumbered	Encumbered	<u>Expended</u>	<u>Balance</u>
3738	FORESTRY GEN ANDREWS NURSERY	Α	914,768.93	0.00	0.00	914,768.93	0.00
3739	FORESTRY BADOURA NURSERY	Α	1,232,279.65	0.00	0.00	1,232,142.43	137.22
3740	TREE IMPROVEMENT	Α	20,000.28	0.00	0.00	17,765.42	2,234.86
			\$2.167.048.86	\$0.00	\$0.00	\$2.164.676.78	\$2.372.08

Sort: Fund , Appropriation, Fiscal Year

Parameter Selections: FY- 2010 ; Fund- 203 ; Appropriation Unit- 300

### CE Path: IA Financial/Budgets Revision: 09/01/10.dkb

Minnesota Department of Natural Resources

Table 8: Manager's Financial Report

Printed on 10/20/2010 Printed at 8:28 pm

Account Balances As Of: 9/30/2010 (Including Salary Expenditures for Pay Periods Ending On or Before: 9/20/2010)
Obligated Amounts for Object Classes 1A0 and 1B0 are Current Modified Payroll Obligation Amounts from SEMA4

Orgn: 3738 FORESTRY - PROT - GAN

			Salary				
Allotment	Obiect Class	Allotted	Obligation	Encumbered	Expended	Balance	% Bal
10 203 3738	3 300 - FORESTRY GEN ANDREWS NURSERY (Status = A	<b>A</b> )					
1A0	FULL TIME	178,684.53	(0.53)	0.00	178,684.53	0.00	0.00 %
1B0	PART-TIME, SEASONAL, LABOR SER	306,393.79	(2.79)	0.00	306,393.79	0.00	0.00 %
1C0	OVERTIME PAY	4,802.04	0.00	0.00	4,802.04	0.00	0.00 %
1E0	OTHER BENEFITS	85,909.41	0.00	0.00	85,909.41	0.00	0.00 %
2A0	SPACE RENTAL, MAINT, & UTILITY	24,831.10	0.00	0.00	21,674.74	3,156.36	12.71 %
2B0	REPAIRS, ALTERATIONS, & MAINT	11,000.00	0.00	0.00	9,600.00	1,400.00	12.73 %
2C0	PRINTING AND ADVERTISING	5,000.00	0.00	0.00	4,638.58	361.42	7.23 %
2D0	PROF/TECH SERVICES OUTSIDE VEN	700.00	0.00	0.00	135.00	565.00	80.71 %
2F0	COMMUNICATIONS	22,546.25	0.00	0.00	24,321.22	(1,774.97)	(7.87)%
2G0	TRAVEL & SUBSISTENCE -INSTATE	1,000.00	0.00	0.00	576.98	423.02	42.30 %
2J0	SUPPLIES	118,300.00	0.00	0.00	84,912.03	33,387.97	28.22 %
2K0	EQUIPMENT	84,714.73	0.00	0.00	69,948.99	14,765.74	17.43 %
2M0	OTHER OPERATING COSTS	252,838.15	0.00	0.00	26,755.37	226,082.78	89.42 %
2P0	STATEWIDE INDIRECT COSTS	9,000.00	0.00	0.00	7,334.50	1,665.50	18.51 %
2R0	STATE AGENCY REIMBURSEMENTS	0.00	0.00	0.00	(8,198.25)	8,198.25	0.00 %
2T0	AGENCY DIRECT COST	97,280.00	0.00	0.00	97,280.00	0.00	0.00 %
CLS	EXPENSE BUDGET CLOSING	(288,231.07)	0.00	0.00	0.00	(288,231.07)	0.00 %
	Totals for Allotment: 10 203 3738 300	\$914,768.93	\$(3.32)	\$0.00	\$914,768.93	\$0.00	0.00 %
	Totals for Fund: 203	\$914,768.93	\$(3.32)	\$0.00	\$914,768.93	\$0.00	
	 Totals for : 3738		\$(3.32)	\$0.00	\$914,768.93	\$0.00	

### CE Path: IA Financial/Budgets Revision: 09/01/10.dkb

Minnesota Department of Natural Resources

Table 8: Manager's Financial Report

Printed on 10/20/2010 Printed at 8:28 pm

Account Balances As Of: 9/30/2010 (Including Salary Expenditures for Pay Periods Ending On or Before: 9/20/2010)
Obligated Amounts for Object Classes 1A0 and 1B0 are Current Modified Payroll Obligation Amounts from SEMA4

Orgn: 3739 FORESTRY - PROT - B.N.

			Salary				
Allotment	Obiect Class	Allotted	Obligation	Encumbered	Expended	Balance	% Bal
10 203 3739	9 300 - FORESTRY BADOURA NURSERY (Status = A)						
1A0	FULL TIME	311,335.90	1.10	0.00	311,335.90	0.00	0.00 %
1B0	PART-TIME, SEASONAL, LABOR SER	469,386.19	(1.19)	0.00	469,386.19	0.00	0.00 %
1C0	OVERTIME PAY	11,116.90	0.00	0.00	11,116.90	0.00	0.00 %
1D0	PREMIUM PAY	36.12	0.00	0.00	36.12	0.00	0.00 %
1E0	OTHER BENEFITS	86,938.27	0.00	0.00	81,396.59	5,541.68	6.37 %
2A0	SPACE RENTAL, MAINT, & UTILITY	21,092.08	0.00	0.00	21,419.13	(327.05)	(1.55)%
2B0	REPAIRS, ALTERATIONS, & MAINT	2,000.00	0.00	0.00	2,402.15	(402.15)	(20.11)%
2C0	PRINTING AND ADVERTISING	0.00	0.00	0.00	2,396.65	(2,396.65)	0.00 %
2D0	PROF/TECH SERVICES OUTSIDE VEN	1,650.00	0.00	0.00	1,700.00	(50.00)	(3.03)%
2F0	COMMUNICATIONS	13,000.00	0.00	0.00	11,438.17	1,561.83	12.01 %
2G0	TRAVEL & SUBSISTENCE -INSTATE	700.00	0.00	0.00	2,005.67	(1,305.67)	(186.52)%
2H0	TRAVEL & SUBSISTENCE -OUTSTATE	1,300.00	0.00	0.00	1,247.18	52.82	4.06 %
2J0	SUPPLIES	113,600.00	0.00	0.00	131,560.52	(17,960.52)	(15.81)%
2K0	EQUIPMENT	47,000.00	0.00	0.00	74,736.38	(27,736.38)	(59.01)%
2M0	OTHER OPERATING COSTS	43,944.54	0.00	0.00	4,837.38	39,107.16	88.99 %
2P0	STATEWIDE INDIRECT COSTS	7,500.00	0.00	0.00	7,334.50	165.50	2.21 %
2S0	AGENCY PROVIDED PROF/TECH SERV	3,000.00	0.00	0.00	512.00	2,488.00	82.93 %
2T0	AGENCY DIRECT COST	100,400.00	0.00	0.00	97,281.00	3,119.00	3.11 %
CLS	EXPENSE BUDGET CLOSING	(1,720.35)	0.00	0.00	0.00	(1,720.35)	0.00 %
	Totals for Allotment: 10 203 3739 300	\$1,232,279.65	\$(0.09)	\$0.00	\$1,232,142.43	\$137.22	0.01 %
	Totals for Fund: 203	\$1,232,279.65	\$(0.09)	\$0.00	\$1,232,142.43	\$137.22	
	Totals for : 3739	\$1,232,279.65	\$(0.09)	\$0.00	\$1,232,142.43	\$137.22	

## CE Path: IA Financial/Budgets Revision: 09/01/10.dkb

# Minnesota Department of Natural Resources Table 8: Manager's Financial Report

Printed on 10/20/2010
Printed at 8:28 pm

Account Balances As Of: 9/30/2010 (Including Salary Expenditures for Pay Periods Ending On or Before: 9/20/2010)
Obligated Amounts for Object Classes 1A0 and 1B0 are Current Modified Payroll Obligation Amounts from SEMA4

Orgn: 3740 FORESTRY - NURSERY TREE COOP

			Salary				
Allotment	Obiect Class	Allotted	Obligation	Encumbered	Expended	Balance	% Bal
10 203 3740	300 - TREE IMPROVEMENT (Status = A)						_
2M0	OTHER OPERATING COSTS	4,405.94	0.00	0.00	400.00	4,005.94	90.92 %
5D0	AID/GRANTS TO HIGHER ED INSTIT	20,000.00	0.00	0.00	17,365.42	2,634.58	13.17 %
CLS	EXPENSE BUDGET CLOSING	(4,405.66)	0.00	0.00	0.00	(4,405.66)	0.00 %
	Totals for Allotment: 10 203 3740 300	\$20,000.28	\$0.00	\$0.00	\$17,765.42	\$2,234.86	11.17 %
	<u> </u>		1				
	Totals for Fund: 203	\$20,000.28	\$0.00	\$0.00	\$17,765.42	\$2,234.86	
	Totals for: 3740	\$20,000.28	\$0.00	\$0.00	\$17,765.42	\$2,234.86	

## CE Path: IA Financial/Budgets Revision: 09/01/10.dkb

# Minnesota Department of Natural Resources Table 8: Manager's Financial Report

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Account Balances As Of: 9/30/2010 (Including Salary Expenditures for Pay Periods Ending On or Before: 9/20/2010)
Obligated Amounts for Object Classes 1A0 and 1B0 are Current Modified Payroll Obligation Amounts from SEMA4

Orgn: 3740 FORESTRY - NURSERY TREE COOP

				Salary				
Allotment	Obiect Class		Allotted	Obligation	Encumbered	Expended	Balance	% Bal
		Grand Total:	\$2,167,048.86	\$(3.41)	\$0.00	\$2,164,676.78	\$2,372.08	

CE Path: IA Financial/Revenue
Revision: 9/01/2010 dkb

**Table 9: Actual Receipts Report** 

Selected Date Range 7/1/2009 to 9/30/2010

2010

Program: 30 FOREST MANAGEMENT

Fund: 203 Appr: 300

Rev Code: 5354 NURSERY SEED CONE

Rev Code: 5355 NURSERY SEEDLINGS

Appropriation Level: 2010 203 300 3000 FORESTRY NURSERIES ACCOUNT, Rev Code 5354 NURSERY SEED CONE \$ 145,715.78

Appropriation Level: 2010 203 300 3738 FORESTRY NURSERIES ACCOUNT, Rev Code 5354 NURSERY SEED CONE \$ 282.50

Rev Code: 5354 NURSERY SEED CONE \$145,998.28

Appropriation Level: 2010 203 300 3000 FORESTRY NURSERIES ACCOUNT, Rev Code 5355 NURSERY SEEDLINGS

Rev Code: 5355 NURSERY SEEDLINGS \$1,533,174.04

Rev Code: 8000 ITC INTEREST EARNINGS

Appropriation Level: 2010 203 300 3000 FORESTRY NURSERIES ACCOUNT, Rev Code 8000 ITC INTEREST EARNINGS \$ 9,957.34

Rev Code: 8000 ITC INTEREST EARNINGS \$9,957.34

Appr: 300 \$1,689,129.66 Fund: 203 \$1,689,129.66

Printed on 10/20/2010

Printed at 7:58 pm

\$ 1,533,174.04

Program: 30 FOREST MANAGEMENT \$1,689,129.66

Fiscal Year: 2010 \$1,689,129.66

Grand Total: \$1,689,129.66

There will be an error in returned data if a state payment (PV 2 or 3) did not use accurate transaction line numbers. Sort Selection: Fiscal Year/Program/Fund/Appr/Revenue Source/Allotment and Rev Code

Parameter Selections: Hide Detail: Yes; Receipt FY- 2010; Fund- 203; Appropriation Unit- 300; Program- 30; Rev Source - 5354

ÉZXXXXXXXXX



## Table 10: WIRES QTRLY A/R BILLINGS, ADJUSTMENT AND WRITE OFF REPORT (BY FUND & REV SOURCE)



ORG: NURSERIES N DATES: FROM 07/01/09 TO

CREATION DATES: FROM 07/01/09 TO 06/30/10 TRANSACTION TYPE: NURSERIES INVOICES

CE Path: WIRES\Accounts Receivable Quarterly Reports

Revision: 02/11/2010 RJE Data Date: 10/20/2010 at 7:49 pm

Fund/Revenue Source Customer	Customer#	Transaction Type	Invoice/CM#	Creation Date	Adjustment Activity Fund/Revenue Source	Amount	Adjustments	Write Offs	Billings
Nurseries									
					100 . 1952	(0.04)	0.00	(0.04)	0.00
					100 . 8011	61.70	100.20	(38.50)	0.00
					203 . 5354	141,691.41	(130,756.47)	(76.50)	272,524.38
					203 . 5355	339,186.92	(1,733.50)	(362.58)	341,283.00
					ORG TOTAL:	\$480,939.99	\$(132,389.77)	\$(477.62)	\$613,807.38

**GRAND TOTAL:** 

\$480,939.99

\$(132,389.77)

\$(477.62)

613,807.38 **25** 



Table 11: WIRES QTRLY A/R COLLECTIONS REPORT (by Fund )



FROM 07/01/2009 TO 06/30/2010

**ORG:** Nurseries

CE Path: WIRES\Accounts Receivable Quarterly Reports

Revision: 12/27/2007.cjr

Printed on 10/20/2010
Printed at 7:52:40PM

	Revenue Source						
Sub Rev 1952	State Tax - No Sub Rev 1952	\$14.20					
Sub Rev 8011	INTEREST OF DELINQ COLLECTIONS - No Sub Rev 8011	\$139.43					
: 100	Fund: 100	\$153.63					
Sub Rev 5354	NURSERY SEED CONE - No Sub Rev 5354	\$214,197.84					
Sub Rev 5355	NURSERY TREE SALES - No Sub Rev 5355	\$950,671.25					
: 203	Fund: 203	\$1,164,869.09					
	Nurseries Total: \$1,165,022.72						

\$1,165,022.72

Grand Total (Applied):



## Table 12: WIRES TRANSACTION AGING REPORT (BY FUND AND REVENUE SOURCE)



BALANCE AS OF DATE: 06/30/2010 ORG: NURSERIES TRANSACTION TYPE: NURSERIES INVOICES

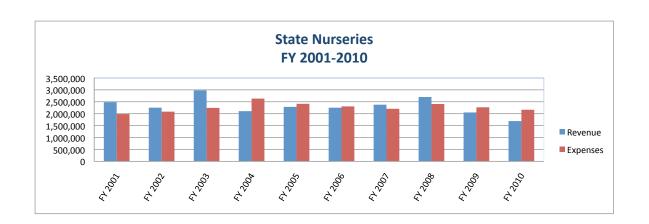
CE Path: WIRES>Aging Revision: 02/12/2010 (Rierdman) Data Date: 10/20/2010 Data Time: 8:09 pm

### **ORG: NURSERIES**

Transaction				Revenue	Outstanding	Current	Days Past Due					
Туре	Due Date Range	Invoice Number Range	Fund	Source	Amount	Amount	1 - 30	31 - 60	61 - 90	91 - 120	121 - 365	366 +
Nurseries Invoices	11/27/06 - 06/23/10	20060443 - 348687	100	1952	8.13		0.00				0.00	8.13
Nurseries Invoices	11/27/06 - 11/28/09	20060443 - 348687	100	8011	200.37						1.67	198.70
Nurseries Invoices	03/08/08 - 06/23/10	2010032S - 348482	203	5354	33,395.57		28,137.57					5,258.00
Nurseries Invoices	11/27/06 - 11/28/09	20060443 - 348687	203	5355	2,041.96						746.96	1,295.00
			G	rand Totals:	35,646.03	0.00	28,137.57	0.00	0.00	0.00	748.63	6,759.83
		Percentage o	f Outstand	ing Amount:	-	0.00%	78.94%	0.00%	0.00%	0.00%	2.10%	18.96%

Table 13: State Nurseries Cash Flow Analysis FY2001-2010

_	FY 2001	FY 2002	FY 2003	FY 2004	FY 2005	FY 2006	FY 2007	FY 2008	FY 2009	FY 2010	3 Yr Avg	10 Yr Avg
Beg Balance	616,260	1,116,047	1,283,167	2,020,156	1,492,413	1,364,862	1,310,907	1,483,206	1,777,359	1,561,088	1,607,217	1,402,546
Revenues	2,482,320	2,252,099	2,979,569	2,105,466	2,286,199	2,250,851	2,377,173	2,699,200	2,051,069	1,689,130	2,146,466	2,317,308
Expenses	1,982,533	2,084,979	2,242,579	2,633,209	2,413,750	2,304,806	2,204,874	2,405,047	2,267,340	2,164,676	2,279,021	2,270,379
End Balance	1,116,047	1,283,167	2,020,156	1,492,413	1,364,862	1,310,907	1,483,206	1,777,359	1,561,088	1,085,542	1,474,663	1,449,475



**DATE:** April 12, 2011

### **LEGISLATIVE REPORT – Cost of Preparation**

NAME OF LEGISLATIVE REPORT – <u>Minnesota Department of Natural Resources, Division of Forestry</u>—State Forest Nursery Program; Fiscal Year 2010 Legislative Report

Based on: <u>Legislatively Mandated Report</u>

Minnesota Statute Reference: Minnesota Statutes, section 89.36, subd. 4

Prepared by: <u>Janet Cherney, Division of Forestry,</u> Department of Natural Resources

Phone: <u>651-259-5254</u>

E-Mail: janet.cherney@state.mn.us

Description of Cost	Further explanation if necessary	Amount
Staff Time	30 hours by three staff	\$1,260.00
Duplication Cost (includes paper)	nominal	
Other:		
	TOTAL TO PREPARE REPORT	
	(Note: Right click on amount cell and	\$1,260.00

choose update to complete)